Emerging Opportunities 3

Hard Surface Floors & Deep Cleaning

Pre-inspection and Cleaning Procedures

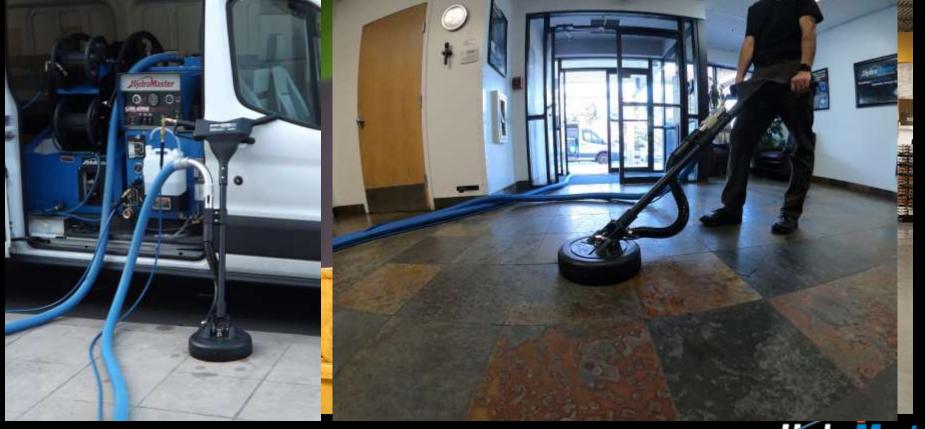
















A new, FREE online training center for cleaning and restoration professionals



Y



Tile



Stone



Concrete



Hybrid

Luxury Vinyl Plank







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- 1. Evaluate the floor by identifying pre-existing conditions.
- 2. Increase your chances for a successful outcome by under-promising and over-delivering.
- 3. Recognize conditions that could be created or revealed during cleaning and keep them from become problems.
- 4. Point out repairs and corrections and floor restoration that might need to be performed that exceeds the parameters of the restorative cleaning job that. This opens up additional income earning opportunities for your company or a referral partner you outsource these jobs to.
- 5. To be sure your scope of work and pricing accurately reflects the work you will need to perform.

https://hydramaster.com/pre-inspection-procedures-for-restorative-cleaningof-stone-tile-grout-and-finished-concrete-flooring-surfaces/







1. TYPES OF FLOORS

https://hydramaster.com/how-do-i-know-what-hard-surface-floor-i-will-be-cleaning-floor-identification-series-part-1-of-7-parts/

<u>Types of Floors</u>

- Tile: Ceramic, Porcelain, Quarry and Saltillo (Terracota) Tile
- Stone: Marble, Flagstone, Sandstone, Granite, Slate, Travertine, Serpentine
- Concrete: Finished, Polished, and Stamped Concrete
- Hybrid (Concrete and Stone): Terrazzo







Tile & Grout Floor Surfaces













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Other Indoor Stone Surfaces









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More than just big box stores...















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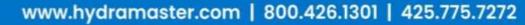
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Stamped Concrete

















2. COMMUNICATION

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Ask the customer

- The owner will sometimes know if they have installed natural stone or a specialty tile.
- They may have access to installation paperwork which will identify the floor for you.

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3. APPEARANCE

https://hydramaster.com/how-do-i-know-what-hard-surface-floor-i-will-be-cleaningfloor-identification-series-part-3-of-7-parts/ <u>Appearance.</u> Pay a visit to your local flooring retailer and become familiar with what various types of floors look like.

- For example, a colorful or patterned surface indicates glazed ceramic or porcelain.
- Quarry tile often has an earthy look in shades of red, gray or brown.
- Repeating Patterns Natural stone will usually not have a pattern that repeats, but man-made tiles do. There are a few exceptions to this rule.
- Check the edges of the material This test is not fool proof, but can sometimes helps distinguish between real stone and tile that looks like stone.
 - Stone usually has a small bevel on the edge, about 1/16". Man-made tiles usually have square edges.
- Width of grout channel The grout channel for synthetic tile will usually be ¼". Natural stone will have a narrower channel, typically 1/8". Terrazzo and some marble or granite may have metal dividers rather than grout. Plus, remember that sanded grout usually indicates man-made tile.

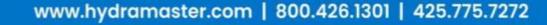


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3. APPEARANCE

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<u>4. POROSITY</u>

https://hydramaster.com/how-do-i-know-what-hard-surfacefloor-i-will-be-cleaning-floor-identification-series-part-4-of-7parts/

<u>Porosity</u> - Place a few drops of water on a part of the floor you have wiped clean in an inconspicuous area. Watch to see how quickly the water is absorbed.

- Porcelain and glazed ceramic will absorb so little water that you will not notice it being absorbed.
- Unsealed terracotta will absorb water rapidly.

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- Stone will absorb water at differing rates darkening the stone as it soaks in. Water may take 10 minutes or longer to soak into highly polished marble and some granite.
- The presence or absence of seal will affect the absorption rate.







4. POROSITY

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Cleaning application – an unsealed porous stone floor is more likely to have permanent stains you can't remove. In worst case scenarios the floor may permanently darken after cleaning. The stone needs to be sealed.











5. ACID SENSATIVITY TEST

https://hydramaster.com/how-do-i-know-what-hard-surface-floor-i-will-be-cleaningfloor-identification-series-part-5-of-7-parts/

<u>Acid Test</u> - Place a few drops of HydraMaster HydraVitalize Acid Cleaner in an inconspicuous area on a spot on the floor. This is to test for sensitivity to acid

 Observe whether it bubbles, fizzes, or does nothing. If it turns white and bubbles, it is because the acid is reacting with the calcium carbonate in the floor. This indicates an acid sensitive material, likely marble, limestone, onyx or travertine.



• This test also identified terrazzo.

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5. ACID SENSATIVITY TEST

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https://hydramaster.com/how-do-i-know-what-hard-surface-floor-i-will-be-cleaningfloor-identification-series-part-5-of-7-parts/

<u>Acid Test</u> - Place a few drops of HydraMaster HydraVitalize Acid Cleaner in an inconspicuous area on a spot on the floor. This is to test for sensitivity to acid

- The acid reaction test can also be used to identify sanded grout.
 - Sanded ce-men-ti-tious grout will react by bubbling and fizzing.
 - Unsanded ce-men-ti-tious grout will have little reaction. Epoxy and other grouts will not react at all to the acid.

Cleaning application – you can't use an acid cleaner on a stone floor that contains calcium carbonate. Alternative for brightening is QCT with OxyBreak.

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<u>6. HARDNESS SCRATCH TEST</u>

https://hydramaster.com/how-do-i-know-what-hard-surface-floor-i-will-be-cleaning-

floor-identification-series-part-6-of-7-parts/

The Scratch (or Hardness) Test. The scratch test for stone is based on a scale developed by Friedrich Moh in 1822. It measures the relative hardness of natural stone

- It is ranked on 10 steps. There is great variation in the "steps."
- Essentially, you are determining is what scratches what.

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- Choose your tool to scratch with
 - **Quartz** = 7
 - Steel nail = 5.5
 - Fingernail = 2.5

Mohs Scale of Hardness		
		Common
Mineral	Scale Number	Objects
Talc	1	
Gyp sum	2	P inene 1
Calcite		Fingernail Copper Penny
Fluorite	4	
Apatite	5	Steel Nail Olass Plate
Orthoclase	6	Glass Plate
Quartz	7	Streak Plate
Topaz	8	Bireak Flate
Corundum	q	
Diamond	10	



6. HARDNESS SCRATCH TEST

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The Scratch (or Hardness) Test. The scratch test for stone is based on a scale developed by Friedrich Moh in 1822. It measures the relative hardness of natural stone

- Try to scratch the stone with a sharp corner of your tool
- Do the reverse Try to scratch your tool with the stone
- By determining "What scratches what" or "What is equal" you can make judgments about hardness
- Softer stone such as travertine, marble, limestone, and slate will all scratch to differing degrees with this test procedure.
- If a floor is hard and difficult to scratch, it is probably a man-made ceramic or porcelain tile.

Mohs	Scale of I	Hardness
		Common
Mineral	Scale Number	Objects
Talc	1	-
Gyp sum	2	- Einen il
Calcite	3	- —— Fingernail Copper Penny
Fluorite	4	
Apatite	5	Steel Nail
Orthoclase	6	_ — Olass Plate
Quartz	7	
Topaz	8	Streak Plate
Corundum	9	_
Diamond	10	-



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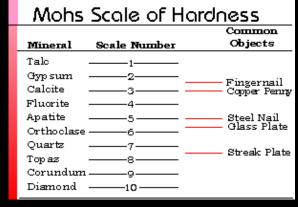
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The Scratch (or Hardness) Test. The scratch test for stone is based on a scale developed by Friedrich Moh in 1822. It measures the relative hardness of natural stone

 5.5 is an important dividing line. Every stone below 5.5 will show scratches. Every stone above 5.5 like granite and quartz will not. That is why they use granite for kitchen countertops.



Cleaning application – on softer stone, precautions must be taken to not scratch the surface of the floor when using a rotary extraction tool. If the floor did scratch when tested or has an epxoy urethane finish that will scratch, use the brush ring on your rotary extraction tool.





<u>7. FINISH</u>

https://hydramaster.com/how-do-i-know-what-hard-surface-floor-i-will-be-cleaningfloor-identification-series-part-7-of-7-parts

Check for Floor Finish. (Sometimes called the scrape test)

The pores in stone and grout should be filled with a penetrating or impregnating sealer. This will hold out water, oils and other soils.

- Some floors may have been coated with a topical finish or wax. Finishes easily become worn in high use areas but may build up in other areas resulting in an uneven, blotchy look.
- The presence of a topical coating will make your work much more difficult!

Cleaning application – if there is floor finish on the tile, you can rest assured it is on the grout too. This will limit the cleaning process and the grout will not likely come clean until the floor finish is stripped off







<u>7. FINISH</u>

https://hydramaster.com/how-do-i-know-what-hard-surface-floor-i-will-be-cleaningfloor-identification-series-part-7-of-7-parts

The pores in stone and grout should be filled with a penetrating or impregnating sealer. This will hold out water, oils and other soils.

- If you suspect a topical coating is present, try to scratch or scrape it off using your fingernail. A polymer finish will flake off. A wax finish will roll into a ball. A finish meant to be permanent cannot be easily removed.
- A splash of water will not penetrate the tile if a finish is present and intact. Another test is to apply some rubbing alcohol to the surface. This will penetrate many finishes leaving a white milky appearance.







<u>7. FINISH</u>

https://hydramaster.com/how-do-i-know-what-hard-surface-floor-i-will-be-cleaningfloor-identification-series-part-7-of-7-parts

The pores in stone and grout should be filled with a penetrating or impregnating sealer. This will hold out water, oils and other soils.

- A topical coating will need to be stripped off. The process will vary according to the type and thickness of the coating. This is a very labor intensive process with grout and can keep you from getting a uniform appearance in the grout after cleaning. This should be part of your pre-cleaning inspection report to the customer
- HydraMaster HydraStone will remove some coatings, but a product intended for stripping finishes is often required. Use according to manufacturer's directions.
- We recommend against the application of topical coatings on stone or tile floors!











Grout condition/hardness/strength

- Normal cleaning pressures call for cleaning hard surface floors between 800-1200psi.
- You need to test the grout to determine if its structural integrity or hardness has been compromised
- Using a knife or scratch awl, press firmly into the grout in several inconspicuous areas.
- If the knife penetrates too easily, it may have trouble holding up against higher cleaning pressures
- The harder the grout, the higher your pressure can be (within reason). Soft or loose grout will require lower pressures (800psi max), special tools, and you should have the customer sign a liability waiver.
- Note any cracked or damaged tile or stone. Look for missing, cracked and loose grout. This may come out during the cleaning process.









Moisture underneath the tiles could indicate a serious problem.

- A moisture meter can be used to compare moisture levels before and after the job.
- Excess moisture indicates a leak or other source of water under the flooring and also an increased likelihood of efflorescence.
- Checking moisture levels also indicates when the floor has returned to normal moisture content and is ready for seal.

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INTEGRITY of the floor and installation. Check for -

- Lippage or uneven installation of the floor with some tiles higher than others. Variations of 1/16" are acceptable. The only means of correcting lippage is to grind the affected tiles until they are all even, an advanced step way beyond the cleaning technicians role.
- Loose tiles can be located by tapping the floor with a rubber mallet or a wooden handle. A hollow sound indicates the tile is not firmly attached to the underlayment. Record the number and location of any loose tiles.

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Additional Pre-inspection procedures –

- Check for wax or topical coatings as discussed earlier. If there is a coating that needs to be removed, allow for the extra work in your schedule and pricing.
- Determine porosity of the stone or tile. A porous floor will require more preconditioner. The floor will absorb more water and require longer to dry.
- Porosity also influences the amount of sealer that must be applied.
- Apply less sealer than the floor will hold and you have not provided the most effective application. Apply more sealer than the floor will absorb and the excess will dry on the surface forming a milky, white haze.
- Look for signs of efflorescence a precipitate that has the appearance of a white, chalky powder-like substance on the surface of the grout or stone or porous tiles such as saltillo.
 - Some efflorescence will look like crystals. This type is more difficult to remove.







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Your inspection may reveal that a job poses potential problems beyond your experience or skill level.

Experience is a great teacher, but some lessons can be very expensive. Know when to walk away from a job that could be unprofitable or holds risks you are not willing to accept.









Drawing the line on where your company should stop: deep cleaning vs. repair, resurface, and correction







Restorative Stone, Tile, and Finished Concrete Cleaning





Your service choices with tile & grout

- Deep Restorative Cleaning
 - Deep Restorative Cleaning and Revitalizing
- Deep Restorative Cleaning and Sealing
- Grout restoration and repair
- Grout coloring









Restorative Stone, Tile, and Finished Concrete Cleaning



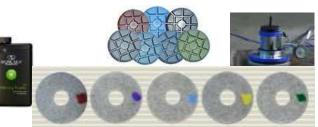
Your service choices with stone

- Restoratively Deep Clean
- Restoratively Deep Clean and Revitalizing
- Restoratively Deep Clean and Sealing
- Restorative Cleaning, Stain Removal, Sealing and Protecting, and Transforming/ Modifying (Polishing, Honing, Lippage Removal)



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Restorative Stone, Tile, and Finished Concrete Cleaning





Your service choices with concrete

- Clean
- Restorative Cleaning, Degreasing, Brightening, and Revitalizing
- Restorative Cleaning and Sealing
- Densifying
- Polishing
- Grinding













Restorative Stone, Tile, and Finished Concrete Cleaning



	OCT with Oxybreak 950-155	HydraSolv 950-165	HydraStone 950-777	HydraBoost CT 950-782	HydraSeal 950-787	HydraVitalize 950-792
Slone						
Flagstone	1	1	*	×	*	1
Sandatone	1	A.	184	x		× .
Marble	x	1	*	x	*	x
Limestone	x	1		x	*	x
Travertine	x	~	*	×	*	x
Serpentine	1	1	*	×	*	4
Slate	1	*	*	×	1	1
Granite	×	1	*	×	*	x
Man-Made Tile						
Ceramic	*	*	4	*	×	*
Porcelain	*	*	1	*	x	*
Quarry	*	*	1	*	x	*
Seltillo	*	*	1	*	*	*
Terrazzo	*	*	1	*	x	.*
Grout	*	*	1	*	*	ं 🐮
Concrete						
Raw/Unfinished	*	×.	1	*	*	1
Finished/Polished	*	1	1	*	1	1
Stamped	*	1	4	*	*	1

- Acceptable X - Do NOT Use * - Recommended

Deep cleaning procedures for each surface.





Preparation and Set-up

• Determine all areas that need to be prepared and protected prior to starting the cleaning job. - Door ways, floor transition areas, stairwells, appliances, walls, furniture

• Always take into consideration any carpet or wood floors that are that adjoin the floor being cleaned. Protect with a double layer of plastic to prevent damage from overspray or splashes.

CAUTION! Acid cleaners can permanently damage stainless steel. Protect any stainless steel surfaces, especially appliances from spills and sprays







Deep cleaning procedures for each surface.

Preparation and Set-up

Review the steps necessary to do the job. An ounce of prevention prevents call-backs and damaged property!

• Make sure your customer has signed for and approved all the options you have discussed.

• Be realistic about extreme situations. Underpromise and over-deliver!

Scratches, abrasion and other indicators of wear are not removed by cleaning! This means a clean floor may not have the same level of gloss it once did.

• Abrasive wear is common in softer stone.

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• Correcting scratches requires polishing which is a separate and additional service from cleaning.







Tile & Grout Cleaning Procedures Ceramic, Porcelain, Quarry, Saltillo

Pre-Cleaning Procedures

Identify the type of grout used. The most common type of grout used for tiles is sanded grout. This is made from a blend of Portland cement and sand. You can identify this type of grout by its sandy feel and the fact that it is usually used when grout lines are 3/16" or wider. Epoxy grout is identified by its plastic like appearance that is frequently rounded on top. Unsanded grout is usually only used with natural stone flooring. Your initial inspection of the job should include a thorough examination of the grout. Look for cracks that may be present due to movement of the substrate surface or installation or mixing issues. You should not use a high pressure rotary extraction tool on floors with loose or damaged grout. Sections of grout that have are loose or broken can be blasted out by the high pressure cleaning of hard surface rotary extraction tools and high pressure hard surface wands

Always protect flooring surfaces adjacent to the floor being cleaned from splash and overspray of the cleaning solution.

Examine preventative maintenance procedures.

- a. The regular use of walk off mats reduces the tracking of soils from outside. The mats can remove abrasive grit from the bottom of shoes that can damage some hard surface floors.
- b. Sweep or vacuum floors prior to deep cleaning to remove particulate soils. An untreated microfiber dust mop works well for this.



For increased efficiency in restorative cleaning. apply tile and grout cleaning solutions cleaners with an in-line injection sprayer to take advantage of solution pressure and heat created by your high performance portable extractor or truckmount. You can also use a "pump-up" pressure sprayer, electric or battery powered sprayer. Apply in even overlapping patterns.

3













Tile & Grout Cleaning Procedures Ceramic, Porcelain, Quarry, Saltillo Daily or Periodic Maintenance and Care







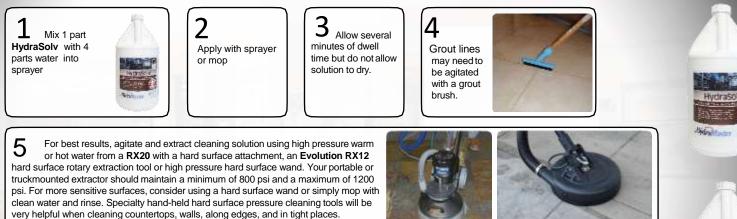






Tile & Grout Cleaning Procedures Ceramic, Porcelain, Quarry, Saltillo

Restorative Deep Cleaning – Heavy soil, grease and oil contamination



6 For faster drying, especially in humid environments, consider the use of an axial, centrifugal, or downdraft air mover after cleaning.

After the floor has dried, consider the need for application of **HydraSeal** to grout to protect against staining.













Tile & Grout Cleaning Procedures

Ceramic, Porcelain, Quarry, Saltillo

Acid Cleaning – to remove soap scum, hard water deposits, urine deposits, rust, and efflorescence. Lightening and brightening grout lines

When cleaning with acid solutions, take special precautions to prevent splashes or spills onto metal surfaces, particularly stainless -steel appliances. Metal surfaces, especially stainless steel, may be etched by contact with acid solutions.

2

Apply HYDRAVITALIZE Organic Acid, Stone, Tile & Grout Cleaner. For normal soiling, mix 1part solution with 1 parts water. For heavy soiling, mix 1 part solution with 1 part water. For routine maintenance, mix 1 part solution with 10 parts water.

3 Apply solution generously to floor with sprayer or mop



5 For best results, agitate and extract cleaning solution using high pressure warm or hot water from a RX20 with a hard surface attachment, an Evolution RX12 hard surface rotary extraction tool or high pressure hard surface wand. Your portable or truckmounted extractor should maintain a minimum of 800 psi and a maximum of 1200 psi. For more sensitive surfaces, consider using a hard surface wand or simply mop with clean water and rinse. Specialty hand-held hard surface pressure cleaning tools will be very helpful when cleaning countertops, walls, along edges, and in tight places.



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Tile & Grout Cleaning Procedures Ceramic, Porcelain, Quarry, Saltillo

Acid Cleaning – to remove soap scum, hard water deposits, urine deposits, rust, and efflorescence. Lightening and brightening grout lines

6 When cleaning with acid solutions, it is important to neutralize the cleaning solution residue. Mix 1 part HydraStone with 32 parts water and apply to grout. Allow several minutes of dwell time and then rinse with water.



For faster drying, especially in humid environments, consider the use of an axial, centrifugal, or downdraft air mover after cleaning. 8 After the floor has dried, consider the need for application of HydraSeal to the grout to protect from staining.













Grout Sealing Procedures

NOTE: Reminder – for porcelain, grazed ceramic, and other non-porous manmade tiles, apply sealer to the grout lines only. 1 HydraSeal Premium Stone, Concrete and Grout Sealer is ready to use and should be applied straight. Shake thoroughly before application



2 Sealer may be applied to damp surfaces approximately one hour after water has been removed from cleaning procedures. They drier the grout, the better the penetration.



Apply sealer with grout line applicator. Squeegee excess onto grout and wipe up remainder off of non-porous tiles. If a white haze develops on tiles, buff off with white polishing pad and a 175 rpm rotary floor machine.











Pre-Cleaning Procedures

1 Your initial inspection of the job should include a thorough examination of the grout. Look for cracks that may be present due to movement of the substrate surface or installation or mixing issues. Sections of grout that have are loose or broken loose can be blasted out by the high pressure cleaning of hard surface rotary extraction tools and high pressure hard surface wands.

2 Always protect flooring surfaces adjacent to the floor being cleaned from splash and overspray of the cleaning solution. 3 Examine preventative maintenance procedures.

4 The regular use of walk off mats reduces the tracking of soils from outside. The mats can remove abrasive grit from the bottom of shoes that can damage some hard surface floors 5 Sweep or vacuum floors prior to deep cleaning to remove particulate soils. An untreated microfiber dust mop works well for this. It is absolutely necessary to remove all particulate soiling from a stone surface prior to cleaning if you are going to use a high pressure rotary extraction tool to clean stone. Otherwise, the particulate soiling can become entrapped by the rotary head and severely scratch some stone surfaces, particularly polished marble.



6 For increased efficiency in restorative cleaning, apply stone solutions cleaners with an in-line injection sprayer to take advantage of solution pressure and heat created by your high performance portable extractor or truckmount. You can also use a "pump-up" pressure sprayer, or electric or battery powered sprayer. Apply in even overlapping patterns.





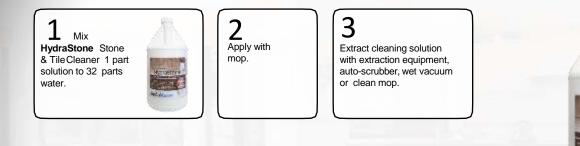
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Daily or Periodic Maintenance and Care





HydraSton

Vorablasta







Restorative Deep Cleaning – Heavy soil, grease and oil contamination

5

Sweep or vacuum floors prior to deep cleaning to remove particulate soils. An untreated microfiber dust mop works well for this. It is absolutely necessary to remove all particulate soiling from a stone surface prior to cleaning if you are going to use a high pressure rotary extraction tool to clean stone. Otherwise, the particulate soiling can become entrapped by the rotary head and severely scratch some stone surfaces, particularly polished marble.



3 Apply with sprayer or mop

Allow several minutes of dwell time but do not allow solution to dry.



For best results, agitate and extract cleaning solution using high pressure warm or hot 6 water from a RX20 with a hard surface attachment, an Evolution RX12 hard surface rotary extraction tool or high pressure hard surface wand. Your portable or truckmounted extractor should maintain a minimum of 800 psi and a maximum of 1200 psi. For more sensitive surfaces, consider using a hard surface wand or simply mop with clean water and rinse. Specialty hand-held hard surface pressure cleaning tools will be very helpful when cleaning countertops, walls, along edges, and in tight places.





Hydrastor

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Restorative Deep Cleaning – Heavy soil, grease and oil contamination

For faster drying, especially in humid environments, consider the use of an axial, centrifugal, or downdraft air mover after cleaning. 8

After the floor has dried, consider the need for application of **HydraSeal** should only be used marble, granite, limestone, bluestone, Saltillo, travertine, and terrazzo. Stone that is prone to efflorescence such as slate should only be sealed with a solvent impregnating sealer.



HydraSe

WiraMaste



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Acid Cleaning – to remove soap scum, hard water deposits, urine deposits, rust, and efflorescence. Lightening and brightening grout lines

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3 When cleaning with acid solutions, take special precautions to prevent splashes or spills onto metal surfaces, particularly stainless steel appliances. Metal surfaces, especially stainless steel, may be etched by contact with acid solutions.



4 Apply HydraVitalize Stone, Tile and Grout Cleaner. For normal soiling, mix 1 part solution with five parts water. For heavy soiling, mix 1 part solution with 1 part water. For routine maintenance, mix 1 part solution with 10 parts water.

5 Apply solution generously to floor with sprayer or mop. 6 Grout lines may need to be agitated with a grout brush.



Continues



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CAUTION – Acid cleaning should

NOT be used on ANY stone floor

that contains calcium. Acids can

severely etch limestone, travertine, marble, and other

stone containing calcium.





Acid Cleaning – to remove soap scum, hard water deposits, urine deposits, rust, and efflorescence. Lightening and brightening grout lines.

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8 For grout, it is important to neutralize the cleaning solution residue. Mix 1 part HydraStone with 32 parts water and apply to grout. Allow several

rinse with water.

minutes of dwell time and then



9

For faster drying, especially in humid environments, consider the use of an axial, centrifugal, or downdraft air mover after cleaning.







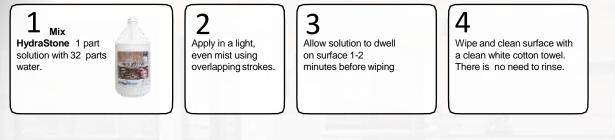
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Countertop Maintenance













Special Issues with Stone Care and Maintenance - Efflorescence

Efflorescence is a white, powdery, blotchy or crystalline deposit on the surface of concrete, limestone, marble or masonry products. Efflorescence is due to moisture combining with calcium hydroxide in the limestone, marble or cement, and forming crystals when it reacts with the carbon dioxide in the air.

Light deposits of efflorescence may often be removed with a stiff brush or agitation with a white or beige floor pad under an RX20 with a hard surface kit or a rotary floor machine. It may even wear off over time with foot traffic.

5

Heavier deposits especially with a crystalline appearance, can be dissolved using HydraVitalize Stone, Tile and Grout Cleaner. Mix 1 part HydraVitalize with 1 part water.



3 Be sure to protect surfaces not being treated. Use personal protective equipment.



Wipe the solution onto the affected area using a sponge or brush.

Rinse and extract with water. Use a minimum amount of moisture, as excess moisture can lead to the formation of efflorescence again.

6 Accelerate drying using an axial. centrifugal, or downdraft air mover after cleaning.









Special Issues with Stone Care and Maintenance - Sealer Haze

Stone and grout will not hold an unlimited amount of sealer. When excess sealer is applied and has nowhere to go, a smooth milky white haze can appear on the surface of the stone or grout.

Generally, sealer haze on stone will war off with traffic. Sealer haze on grout can be removed by wiping with a clean towel and more sealer. After application, finish with wiping with just a towel.

7

3 In extreme conditions excess sealer can be removed from the stone using HydraStone and scrubbing.



HydraSton

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Special Issues with Stone Care and Maintenance - Oil Stains

1 Oil that penetrates through unsealed or poorly sealed stone will penetrate the porous surface. The best way to prevent oil based stains is by making sure the stone always stays properly sealed. 2 Oil stains that do penetrate into the stone can sometimes be removed by the application of a specialty poultice. Contact your local HydraMaster Distributor for more information on this process. Click h ere to find a HydraMaster distributor near you.









Special Issues with Stone Care and Maintenance - Rust Stains

▲ Surface and rust stains on stone and grout can sometimes be removed simply by the restorative deep cleaning procedures already discussed. C Deeper rust stains will require intensive acid cleaning procedures using HydraVitalize previously discussed.

3 Keep in mind that acid sensitive stone, that acid cleaning is not appropriate. For rust stains on those types of stone, (CAUTION – Acid cleaning should not be used on ANY stone floor that contains calcium. Acids can severely etch limestone, travertine, marble, and other stone containing calcium) a polishing or grinding process may be required.

7









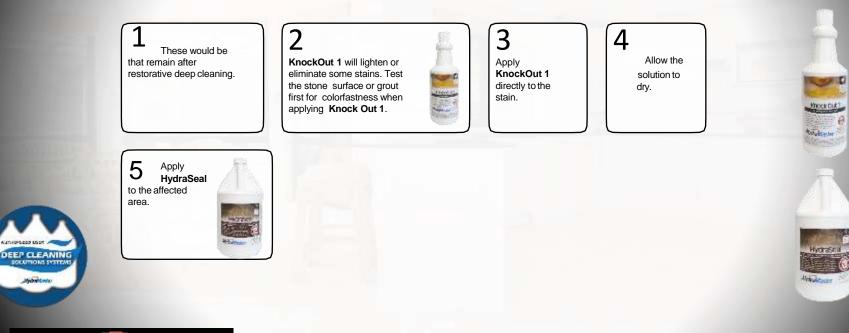


AUTOR COST LOOK

Mydral Look

Natural Stone Cleaning and Maintenance Procedures Flagstone, Limestone, Travertine, Marble, Terrazzo, Serpentine, Slate, or Granite

Special Issues with Stone Care and Maintenance -Organic Stains (Common Household Food And Beverage Spills)









Concrete Cleaning Procedures – Stamped Concrete, Polished Concrete

Professional Cleaning or Restoration Contractors equipped with the proper equipment and tools have the most efficient way to clean and restore the finished look of treated, polished, or stamped concrete floors. As the soil builds up in seams, cracks, and crevices, and as the often porous concrete absorbs in oil and soil, traditional cleaning mechanisms such as "mop and bucket" or automatic floor scrubbers simply can't restore the appearance of this fine finished concrete to an acceptable level. The heated, high pressure cleaning solution applied to the concrete surface from a high performance portable or truckmount extractor, combined with a rotary extraction tool or specially adapted hard surface wand clean the concrete surface more effectively than any other system. Add to that fact that the waste water handling and collection ability of your truckmount or high performance portable is becoming an environmental necessity outdoors, and is almost a requirement indoors for the deep cleaning of concrete surfaces. Rotary hard surface tools used in conjunction with your high performance portable or Truckmounted extractor not only speed up the cleaning and drying of a concrete floor, they also do a much better job of removing absorbed soil and oil from the porous concrete surface. Now, CleanMaster Cleaning Solutions from HydraMaster have created two comprehensive cleaning solutions specially formulated for cleaning, degreasing, and brightening concrete and tile floors utilizing the oxidizing power of hydrogen peroxide to create an activated effervescent solution that gets into every crevice, crack and pore of concrete to emulsify, dissolve and remove even the most stubborn soiling.









Concrete Cleaning Procedures

Cleaning and Brightening Concrete Floors

1 OCT with OxyBreak cleans and brightens concrete and grout lines without the use of harsh acids and chlorine bleaches that can damage the grout and surrounding flooring materials. It cleans, refreshes, and brightens concrete, tile and grout without leaving watermarks or residue like other cleaning chemicals can. 2 Read entire label before using. Use only as directed. Always pretest surface with cleaning solution for colorfastness prior to cleaning. Wear protective eyewear, gloves, long sleeves, and long pants while handling concentrate. Ensure work area is well-ventilated during application. Keep children and pets out of the area during application and drying.

Apply QCT with OxyBreak . For normal soiling, mix 1 part solution with 4 parts water. For heavy soiling, mix 1 part solution with 1 part water. For routine maintenance, mix 1 part solution with 10 parts water. For application through a in-line Injection Sprayer, use straight solution into sprayer bottle. Use no metering tip which results in a 1:4 mixture. 4 Apply mixed solution with sprayer evenly and liberally across surface to be cleaned. You can use a pump-up sprayer or a battery powered sprayer. If preferred, you can apply mixed solution with a damp mop, sponge, or other appropriate professional equipment. If using a mop for solution application and surface cleaning, change your mop water often to make sure that soil is not re-deposited.

5 For best results, agitate and extract cleaning solution using warm or hot water and a rotary agitation surface cleaner. For tight spaces or especially sensitive surfaces use a hard surface cleaning wand, or simply mop to rinse with clean warm or hot water.



6 When area has been rinsed thoroughly. Allow floor to dry. 7 For faster drying, especially in humid environments, consider the use of an axial, centrifugal, or downdraft air mover after cleaning.





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Concrete Cleaning Procedures

Cleaning and Degreasing Concrete Floors

HydraBoost CT is a high performance, alkaline, heavyduty concrete, tile and grout cleaner and degreaser that safely replaces mineral spirits and chlorinated solvent-based heavy-duty concrete degreasing products. HydraBoost CT penetrates concrete surfaces on contact to soften, lift, and remove a wide range of oils, soils, and greases.



2 Read entire label before using. Use only as directed. Always pretest surface with cleaning solution for color-fastness prior to cleaning. Ensure work area is well-ventilated during application. Keep children and pets out of the area during application and drying.

This product is ultra-concentrated. For normal soiling, mix 2 ounces of HvdraBoost CT powder with one gallon of warm or hot water into a professional sprayer. For extreme soiling, mix three to four ounces of powder with a gallon of warm of hot water into a professional sprayer. For application through a in-line injection sprayer, mix 12 oz. of powder and fill container with water. Use 4:1 dilution.

Apply mixed solution with sprayer evenly and 4 liberally across surface to be cleaned. You can use a pump-up sprayer or a battery powered sprayer. If preferred, you can apply mixed solution with a damp mop, sponge, or other appropriate professional equipment. If using a mop for solution application and surface cleaning, change your mop water often to make sure that soil is not re-deposited.

Allow for 5 -10 minutes of dwell time. For concrete, if stains have been deeply absorbed, allow 15 minutes of dwell time so the solution has time to reach into the concrete pores and crevices and the oxygen activated effervescent solution can dissolve the soiling and lighten discoloration.

6 For best results, agitate and extract cleaning solution using warm or hot water and a rotary agitation surface cleaner. For tight spaces or especially sensitive surfaces, use a hard surface cleaning wand, or simply mop to rinse with clean warm or hot water.

When area has been rinsed thoroughly. Allow floor to dry.

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cleaning.



For faster drving. especially in humid environments. consider the use of an axial, centrifugal, or downdraft air mover after





Solutions For Restorative Deep Cleaning of Hard Surface Floors



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High Powered Tile and Grout Cleaner and Degreaser

HydroSolv^{er} is a high powered cleaning and degreasing agant specifically formulated for ceramic, parcelain, and quarry tile floors and their grout lines. HydraSolv is used as a pre-spray or pretreatment on tile and grout to loosen, breakdown, dissolve, and emuisity even the grimiest of soils.

- High powered cleaning and degressing agent specifically formulated for coramic, pottolari, and quary like floors and their grout lines.
 If can be used on insidential or continential like floors and other haid surfaces, indoors and exidence.
- Hydra/Solv is formulated to be used as a pre-treatment on floors being cleaned with an auto-scrubber or in a map and rinse system.
- HydraSolv is also an excellent cleaner for hard surfaces that have been exposed to fire and sincke as it effectively removes seet.

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Available in: 1 Galan: Case of 6 a 1 Galan Port # 950-165

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HydraBoost CT

High-Powered Concrete and Tile Cleaner and Degreaser/Booster Additive

Hydrafloost CT is a powdered, high-powered concrete and tile and grivet stearer and degreaser detigned be activity and effectively disolve, break down, disiodge, and emulatly even the grimmet kola.

HydraBoost CT safely and effectively elimintes even the grimiest soils sfrom concrete, finished concrete, and ceramic, porcelain, and quarry tile floors and surfaces.

· Alkaline cleaning agents and heavy duty surfactants are activitied by the

power of oxygen to allow the effervescent solution to get into every

crock, crevics, and pose. It is the ideal cleaning upent for heavily

solid restaurant kitchen tild floors and other indeer and outdoor

surfaces exposed to high levels of grasse and oil contamination.

HydraSocial CT with work with virtually any brush addition system.

The oxygenated cleaning power also makes it an ideal boosting agent

to your favorite traffic have cleaner/preconditioner.

more as a pro-internet spectarity details and great filters

where she is a distance

automotic floor scrubber, or even a mop and bucket cleaning system.

for trashed and neglected sarpet that has been exposed to high

levels of coygonated oils and groase. Simply add a couple of ouncies

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For application through a Inline traction Sprayer, mix 10 ios. of powers and 18 container with

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Available in: 6.5 Pound Jar; Case of 4 x 6.5 Pound Jai Part # 150-762

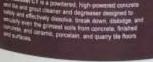


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ALC: NOTICE

HydraBoost CT, the Ideal cleaner for real world dirty tile and concrete!

HydroStoott CT is a powder, high powered concrete and bie and grout cleaner and degrooter relayinged to calefy and effectively distorte, broat down dividege, and enabling even the grimest seal been concrete. Instituted concrete, concrete, possible, and quarty the facers and surfaces, hydraBiost CT is an economical cleaner and degroose designed to period to proteous surfaces and dissolve the toughest build up of all and grane. Additione cleaning and powers and heavy duty surfactants are activated by the power of explants and heavy duty surfactants are activated by the power of explant and powers. If does so without the use of hearth cleaning appretion interact spirits. Jealway the surface speech drawn and powers to envice and powers.

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HydraBoost CT – The ideal cleaner for real-world dirty tile and concrete!

Try HydraBoost CT from

Powder High Powered Concrete and Tile Cleaner and Degreaser Booster Additive



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MAXX TREME Prespray

PRE-SPRAT

Heavy Duty Powdered Pre-spray For Extremely Soiled Carpeting and Tile

Some floors are simply so dity and heavily soled you just have to throw the works at them. That is what MAXXTREME is all about By using the cleaning power of cikalinity and combining state of the art lew loaming surfactants and grease busting solvents, it binds, emulatiles, dissolves, breaks down and molet away the grimbest of solis.



Part # 950-148-8

606

MAXXTREME Prespray is your FIRST CHOICE for LAST RESORT Cleaning for synthetic carpet and ceramic or porcelain tile.

It isn't just for restorative cleaning, it's for resurrection cleaning.

You know the jobs I am talking about:

People who could easily star on the television show hearders.

- The guys and gals who rebuild their motorcycle engines... in their living room, because it is too cold outside.
- That restaurant that has apparently never heard of using a degreaser in their kitchen.
- Folks who don't take very good care of their floors and expect you to perform a minucle

Why o powder?

- More cleaning power packed inside
- You aren't paying to ship water
- Mixed according to directions, MAXXTREME will cost you only around 70 cents per mixed gallon

If has a ready to use gH of 11.5-12, comes sucked in a case of 4 four - 6.58 jans, and a available from your local HydroMaster distributor. You might even be able to pick up a free sample all an upcoming event to try illout!





Welsh human assessment



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Q.C.T. SOxyBreak

Peroxide Activated Quarry & Ceramic Tile and Concrete Cleaner and Brightener.

OCT with OxyBreak." Is a synergiatic combination of specially surfactants, hydrogen percends, and D-Livenana that quickly shares and brightana the primitest concrete, quarty sile, and consists the and proof Boors, fotores, and walls.

OxyBrea

HASSLE-FREE

Part # 950-1551

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Available in: 1 Gallon, Casic of A v 1 Gallon

QCT with OxyBreak^{re} will work effectively with hard surface attachments, as well as rotary and stationary hard surface cleaning wands.

TURRER LE

- With the activating and boosting effects that OxyBreak^{TV} has on other. solvents, the solution penetrates every mack, crevice, and pone to emulsity and dissafe the most stubborn orime.
- OCT with Oxyllicesk** brightens grout without attacking and domineralizing. It also self neutralizes so you don't need to worry about restratizing the grout lines after cleaning them.
- It works offectively with hard surface attackments for the RX-20 Retary Extractor, as well as rotary and stationary hard surface cleaning searads.

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HydraStone

Heavy Duty Stone and Tile Cleaning Solution

HydroStone Hesvy Duty Stone, Tile and Grout Clearing solution is specially formulated for the heavy duty cleaning of natural stone floors and surfaces, as well as the and grout floors and marks.



Available in: 1 Gallon: Case of 4 x 1 Gallon Part # 950-177

608



HydraStone was specifically made to safely and effectively clean stone and tile surfaces, unlike most hard surface cleaners that contain water conditioning agents and harsh solvents that can actually etch and damage fine stone.

HARD SURFACE ETTL: pile to B. 11 d. 10 - 10 Martin: pilettl. Martin: manartim. Martin: manartim.

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 FiyddioStorio is designed to deep clean and restructively clean matter, grantie, Imesione, travenine, date & sanditione as will as comme, portestar and garry file & grant. Raise works to reflexibly desolve and emulsity stabborn soils on mesonry and concrete.

 HydroStone is designed to be applied as a prespring/pertwormed spray to loosen, closelve, troak down and emailely to its up solling, and to assist in stam nemoval. It is the ideal stone and the clearner for store and the sufficient that have been affected by smoke and soot stamage following a file or furnace pull-fack.

Photos rough the last labor through the barries,

 Descript or vacuum Foore prior to deep cleaning to review particulars with. An antenand instruction dust more wants well for this.

For termal solving Mix 1 part Hydrollover with 10 parts water vita sprayer (0 sensor of ookalyingadox of water). For theory and the transmission of the solution of a distribution of the solution taken and other sensors if a validencegation of water). For measurements interving of contents take and other solutions, max 1 part hydrollower with 12 parts water (4a) of solution taken of a solution taken of the solutions.

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HydraVitalize

Acid Stone, Tile and Grout Revitalizing & Renewing Cleaning Solution

HydraWiaitae is used to issue and means dow. We and prob that have not impended effectively to other types of issueries, or that has been exposed to a builde of their search ratio, mounts, grach hold, sole your, picture depends, nat, and diveocences or leaded every pictures depends, nat, and diveocences or leaded every pictures and users the picture and the search and the search means the picture and the search and the search means and the picture and the search means and the search means.

HydraVitalize

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HASSLE-FREE

Part # 950-792

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Available in 1 Gallon: Case of 4 x 1 Gallon

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HydraVitalize breaks down and removes scale and scap scum, removes the white haze caused by efflorescence and removes the oxidized and imbedded soil from porous grout.

NARD SURFACE

- The acid cleaning action revitalizes and renews the appearance of ceramic, poncelum and querry tile, as well as grout, grantle, sinte and santistone.
- It uses a safer and mider proprietary acid than convertional acids so't emits fewer vapors and requires fewer precautors.
- This acid-based cleaner will alch or damage most mattle, limestone and leavortine surfaces, so only use on recommended surfaces and always pre-test in an inconspicuous area first.

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Finish entitie lathed before using. Use only so these bit, finitere theorem, sure of surfaces are using providenced to service some cickets.

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- Apply Hybridialias: The sourced walking one 5 part solution with the parts water. For thereay onling, new 4 part controls with 1 part water. For reacting estimated, new 1 part solution with 10 parts water.
- Apply solution principality to Row with sprayer or mup.
- 3. Grad lines race exectly be aground with a great brack
- 4. The beau results, register and output description takes some proper server in the tweeters to be a 15% of the tweeters and the tweeters
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- 8 For faster drying, expectatly in barriel environments, consider the environment and an axial, contrilling at or descentral ser mover other sciences;

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HydraSeal

LAND SURFACE BTJ DHERE & had finger Services, igned, an NAME OF TAXABLE

Premium Stone, Concrete, and Grout Water Based Sealer

HydroSeal Premium Stone, Concrete, and Orsul Water Based Sealer proserves and protects the Investment in fine floors and surfaces by providing advanced penetrating bonded protection at the molecular level.

HydraSea

Vida .

Part # \$50-767

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HASSLE-FREE

Penetrates deep into porous surfaces and protects against water and oil based spills and stains, chemical degradation, biological growth, and efflorescence, while preserving the natural look of the surface, and not effecting slip resistance.

- · HydraSeal can be used as an interior or exterior treatment. HydraSeal is the ideal product when applying a clear sealer to great. since it can be sprayed or sponged onto grout lines and squeegeed or mapped off non-sorous ceramic and percelain tile, and stone: decreasing the application sme.
- · HydraSeal preserves the natural look of the surface, and does not effect sign resistance during claiming.

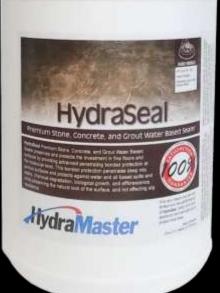
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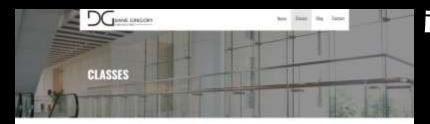




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HARD SURFACE



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CCT LIVESTREAM CLASS

Carpet Cleaning Technician course for IICRC certification via Livestream.

Limited Seating?





OFT LIVESTREAM CLASS

Uphoistery & Fabric Cleaning Technician course for IICRC certification via Uvestream. Limited Seating!



info@danegregory.com







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